

OneSource
RELOCATION
Broker Registration Form

Company Information:

Company Name _____

Mailing Address (Relocation Department)

Fed Tax ID# _____

Web Site Address: _____

Principal Broker (Name) _____

Are you a franchise? ____ If so, what franchise? _____

of offices ____ # of full time associates _____

Company Ranking in Marketplace for:

Listings taken _____

Listings sold _____

Buyer controlled sales _____

Average sales price: Market \$ _____ Company \$ _____

Relocation Department:

Do you have a separate Relocation Department? Yes ____ No ____

Relocation Director (Name) _____

Phone Number _____ email _____

Designations _____ How long in this position? _____

ERC Member? ____ RDC Member? ____

Have you done work for OneSource Relocation in the past? _____

Relocation Companies or Corporations you routinely do business with:

Do you service "Affinity" clients/ programs? _____

How many employees are in the relocation department? _____

How many employees have the CRP Designation? _____

Does your department provide:

Home-Finding Assistance	_____	Advance Marketing Assistance	_____
Home Rental Assistance	_____	Apartment Rental Assistance	_____
Mortgage Assistance	_____	Inventory/ Corporate Listing services	_____
REO Marketing	_____	International (Settling in) Services	_____

Are corporate listings managed "within" the relocation department? _____

How many corporate "listings" does the department manage on an annual basis? _____

Average sales price within the relocation department? \$ _____

Conversion rate (past year) on buyer referrals _____

Conversion rate (past year) on corporate listing opportunities _____

BPO to Sales Price Variance (%) _____

When placing referral opportunities in your department whom should we contact? Please supply name(s), positions, phone numbers and email, and fax information.

Please describe how you select agents approved for your relocation "team". Please list required criteria, expectations, training required etc.

Your Comments (tell us what makes your group special!)

List of Service areas by Zip Code (list or attach a file)

List of Service area by City (list or attach a file)

Business Development:

Do you currently have a full time corporate business developer? _____

How is the position compensated? Salary _____ Commission _____ Both _____

Does your competition have a full time business developer? _____

Does your company have the ability to provide all of the services your corporate clients require? (Expense tracking, home purchase, etc.) _____

Do you actively market these services? _____

Would you be receptive to working with OneSource Relocation to develop additional business opportunities within your area? _____

Signed/Name _____

Date _____